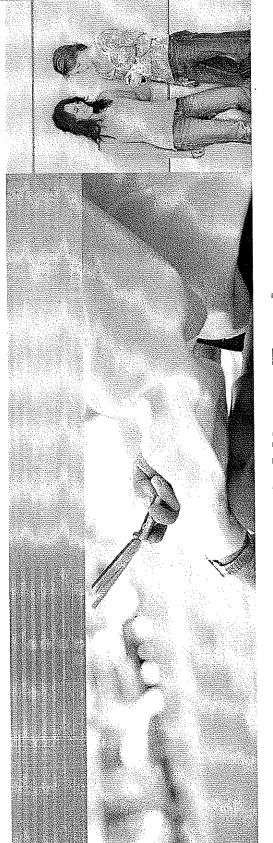
### EXHIBIT 1 – PART 1





### 

April 4, 2008 Dan Witmer – Head of Client Business Unit Anne Brennan - CFO

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## Mobile Devices are the most personal and essential element in the service delivery system

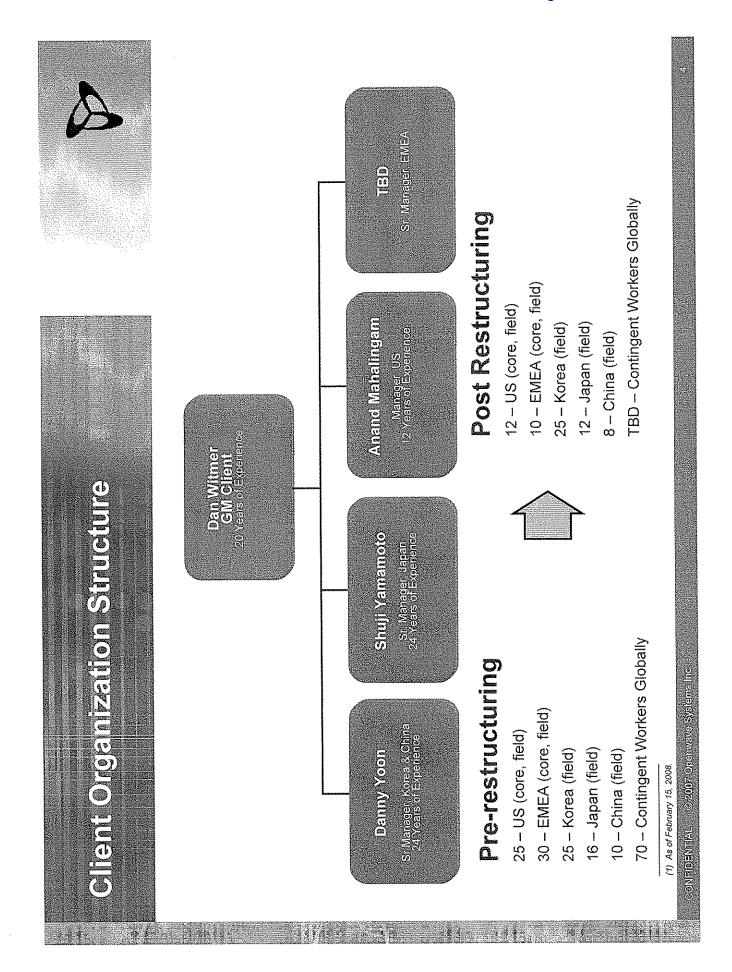
### Openwave Client Software:

- Openwave maintains strong market share in browser and messaging applications.
- Openwave has strong relationships with OEMs and Carriers.

### Our Client Offering



- A messaging suite which supports SMS, EMS, MMS, and email clients
- A suite of browsers which is comprised of a standards based browser and an open internet browser
- A framework called MIDAS which delivers an AJAX based platform on which widgets and applications may be written
- information without the user having to invoke those clients explicitly. This - The framework exposes the messaging and browsing stack allowing handset manufacturers, mobile operators or anybody else to write applications which send messages or use a browser to render enables the "zero click" experience.



## Chant Parami Portiollo

### Client Business is protected by several key patent families

- Method and Architecture for an Interactive Twoway Data Communication Network
- Protects the client-server architecture including the core functions of the Gateway and Client
- Method and System for Self-provisioning a Rendezvous to Ensure Secure Access to Information in a Database from Multiple Devices (and variations)
- Protects the "duality" model of how users interact with mobile wireless data services
- Method of Displaying Elements Having a Width Greater Than a Screen Display Width, others.
- Protects scrolling and downloading UI elements from a server

### **US Patent Portfolio**

Total	42
# Pending Applications	10
# Issued US # Allowed Patents Applications	HHAMAGHERE I REPARKET KAN TERRAK K
# Issued US Patents	31
172-	

Note: Inclusive of US and foreign patents.

The State of the S



### Mobile Device-Client Industry TAM ⊺otal Addressable Market

standalone functions Client Applications as

Service Delivery & User Integrated On-Device Experience

complete service delivery and Key Drivers for Client Device manufacturers and user experience solutions operators' demand for

**Mobile Devices** 

Available Market for On-Device

Applications

1,300

1,219

1,170

1,105

1,030

900

Opportunity in Units (Millions)

700

500

300

1,100

Smart Phones

drivers of the Web 2.0 trend (\*)Economy" are considered key services and the "Widget AJAX & Widget enabled

High End Feature

require updatable software and equired services and user Wost Web 2.0 services will applications to deliver the custom embedded experiences

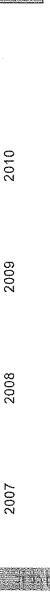
Low Feature

**Phones** 

Basic Phones

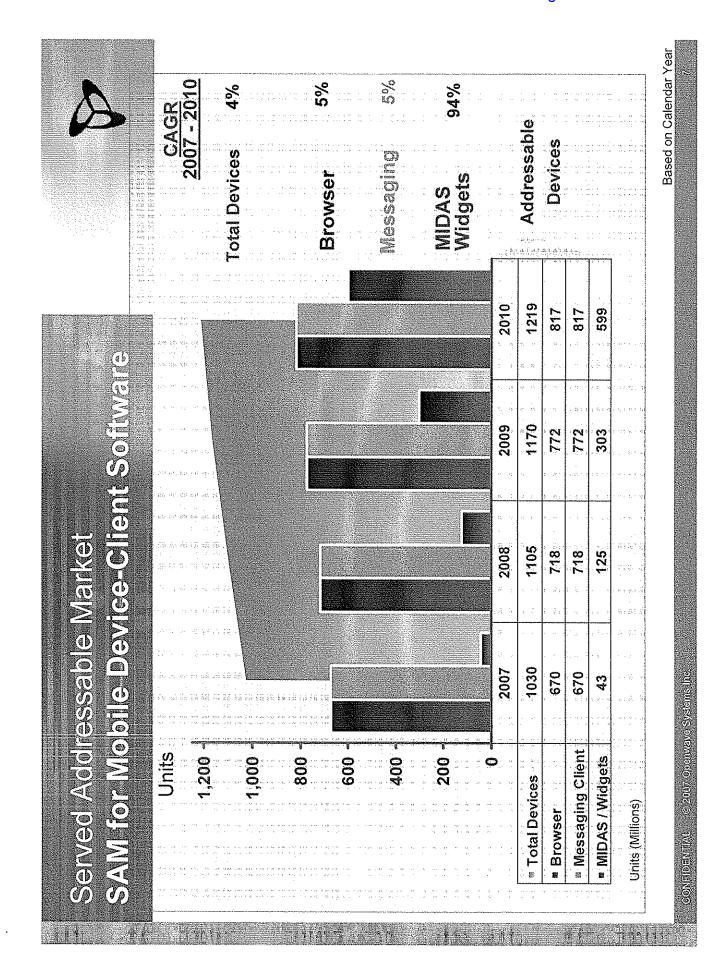
100

Manufacturers shifting from inhouse to 3rd party client solutions



Sources: ABI Research, IMS Insider, Strategy Analytics, OVUM -"Mobile Widget Economy" - Concept defined by MIC Research

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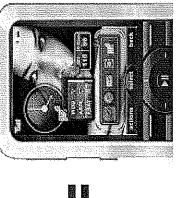


Integrated Suite of Core Client Applications

Complete, integrated suite of core service applications Scalable across a wide range of platforms and tiers



Browsing



Messaging

### Personalized Experience

Differentiated

Service-Use Scenarios

Services

# Deep branding and differentiation

User Experience, Service Creation and Delivery

Proven leadership and reliability over 10 years

Personalization, "Zero Click" information and service use

Easy and fast service creation and delivery

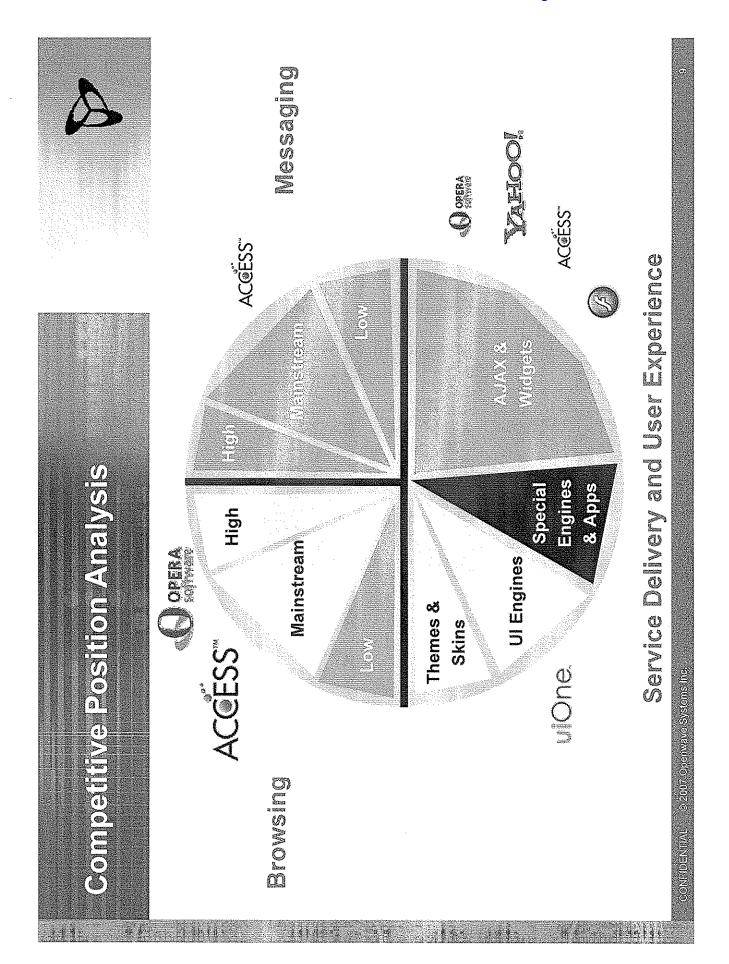
- Consistent application of requirements and design across applications

# Product Design, Development, and Customization

Superior product and service design: fast, flexible, state-of-the-art

Mass customization, build-to-order

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### Key Gustomers



## Primary Focus: Top Five Brands

- Nokia (CDMA and strategic alignment)
- Motorola (Move to GSM)
- Samsung
- Sony / Ericsson (2G > 3G)
- <u>9</u>

# Secondary Focus: Tier 2 Suppliers

- Sagem \*
- Kyocera
- UT Starcom
- Pantech
- Compal
- HIC
- \* Asus

# Secondary: Operators (Direct License)

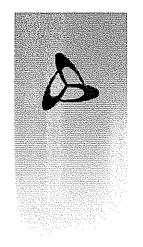
- KDD
- 7

# Secondary Focus: Chipset Suppliers

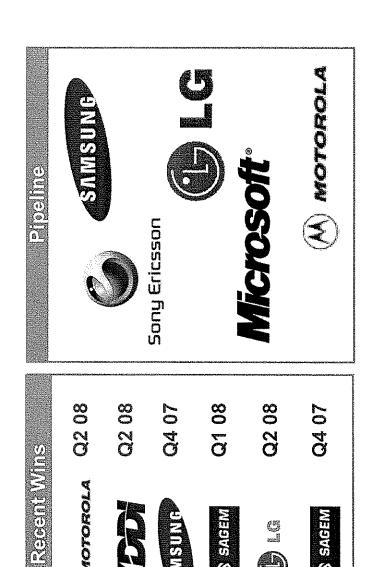
- EMP
- Infineon
- .....
- Intel

### Tertiary Focus: Tier 3 ODMS

Chinese ODMs



# Worldwide Handset Relationships



SAGEM

SILISUNG

SAGEM

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